

Home Security System Salesperson Job Opportunity!

Family-owned and operated Schuler Security, based in Marmora, NJ, seeks a full-time **Home Security System Salesperson**. Schuler Security provides peace of mind to residential and commercial customers in Cape May and Atlantic Counties; we install and monitor burglar, fire and low temp alarms, cameras, Wi-Fi, TV, phone, network wiring, smart thermostats and more to create an intelligent home.

We seek a **tech-savvy salesperson** who can think on their feet, learn quickly and sell the many services offered by Schuler Security. These services are primarily home security systems (Total Connect™ experience a plus) but add-on sales opportunities include:

- TV set-up
- SONOS installation
- Ring installation
- CCTV installation
- Surround Sound installation
- Card Access installation
- Universal Remote programming
- Wi-Fi network set-up
- Bluetooth device programming
- Total Connect™ experience a plus

This is a full-time position that offers competitive pay, great benefits, and opportunity for growth. This is not an entry level position; minimum two years' experience required.

The **Home Security System Salesperson** will be expected but not limited to perform the following duties:

- Promptly return all inbound sales calls; place outbound hot, warm and cold calls; promptly reply to text and email inquiries; send outbound texts to hot, warm and cold leads; promptly handle and resolve phone calls, texts and emails related to sales and installation issues
- Provide elite customer service
- Work with owner to properly create sales estimates and installation timelines

Applying candidates must have a clean driving record and be able to work on their feet, in an office environment and in the field in various types of environments (confined spaces, construction sites, residential houses and garages, etc.).

This position entails the use of a company vehicle and may require working nights and weekends as well as outside of the office hours of Monday through Friday 8 – 4:30

Need to hire ASAP. Serious inquiries only. Please send an email with a compelling cover letter and your resume to: sandra@schulersecurity.com

Due to COVID-19, please do not apply in person.

Schuler Security, 133 South Shore Rd., Marmora NJ 08223